

TD Greystone International Equity Fund



\$5.1B (C\$) in Public Equities Assets Under Management¹

Why Invest

- Disciplined bottom-up investment process generates alpha through security selection
- Consistency in high impact growth characteristics
- Robust team-based process for risk conscious portfolio construction

Investment Philosophy

- We believe indicators of sustainable earnings growth appear at the company level before they impact stock prices
- Adding value for clients by identifying companies that have demonstrated superior earnings growth, positive business momentum and sustainable profitability
- Acting with conviction and building concentrated portfolios with high impact characteristics

Key Characteristics

\$2.9B

15.0%

20.6

Weighted Average Market Cap 30.0%

Turnover Rate Number of (12 Months) Holdings

Strategy AUM Fund AUM: \$496.5M Earnings Growth (Past 5 Yrs) Benchmark: 7.6% P/E Ratio (12-mo trailing) Benchmark: 22.4

Our Approach



Quantitative Screens

Earnings growth, earnings revision, profitability and valuation

Qualitative Analysis

Assess rankings, analyze earnings and evaluate sustainability

Team-based Decision Making

Challenge investment thesis, decisions by consensus, portfolio construction, risk management

Kingspan



European Building Products

Core energy saving technology with large penetration in the U.K.

Growing penetration in continental Europe and early stage penetration in the U.S.

Anta Sports



China Sportswear Retailer

Rising spending power of Chinese urban consumers.

Shift in consumption patterns to leisure and sports/fitness.

				Annualized		
Figure 1: % Returns as at Sep 30, 2019	Q3-19	YTD	1 Yr	3 Yrs	5 Yrs	10 Yrs
TD Greystone International Equity Fund	1.6	14.2	3.3	8.6	9.7	10.1
MSCI EAFE (Net)	0.2	9.4	1.1	6.7	6.8	7.1
Difference	1.4	4.8	2.2	1.9	2.9	3.0

Performance inception is July 1, 2008. International funds and MSCI EAFE performance is net of foreign dividend withholding taxes. This figure shows the performance of the TD Greystone International Equity Fund in C\$, including cash; net of custodial fees, audit fees, transfer agent fees and administrative expenses; gross of investment management fees.

¹ The AUM shown is a combined total of all TD Greystone Public Equities strategies.

Figure 2: Portfolio Weightings (%)					
Sector	TD Greystone	MSCI EAFE (Net)			
Energy	7.0	5.1			
Materials	5.6	7.0			
Industrials	16.0	14.7			
Consumer Discretionary	15.6	11.5			
Consumer Staples	7.2	12.0			
Health Care	8.9	11.6			
Financials	19.2	18.6			
Information Technology	5.7	6.7			
Communication Services	7.3	5.4			
Utilities	3.5	3.8			
Real Estate	4.0	3.6			
Regional	TD Greystone	MSCI EAFE (Net)			
Emerging Markets	12.0	0.0			
Europe ex. U.K.	48.4	47.0			
Japan	22.4	24.6			
Pacific ex. Japan	3.9	12.1			
U.K.	13.2	16.4			

Excludes cash. September 30, 2019.

Figure 3: Top 10 Holdings				
	Weight (%)			
Roche Holding AG	3.7			
GlaxoSmithKline plc	3.5			
Enel SpA	3.5			
Compass Group PLC	3.1			
AXA SA	3.0			
Asahi Group Holdings,Ltd.	3.0			
DNB ASA	2.8			
VINCI SA	2.8			
Kingspan Group Plc	2.7			
ANTA Sports Products Ltd.	2.7			
Excludes cash. September 30, 2019.				



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