



## Greystone Awarded \$2 Billion USD Equity Mandate with U.S. Client

On March 1st, Greystone Managed Investments Inc. (“Greystone”) was awarded approximately \$2 billion USD in an international equity sub-advisory mandate with Transamerica Asset Management, Inc. (“Transamerica”), a leading provider of life insurance, retirement and investment solutions in the United States. This marks the first U.S. client relationship for Greystone following the firm’s registration with the SEC in 2016. We are excited to partner with such a well-respected organization with a strong track record of serving both institutional and retail investors through a broad platform of investment and retirement solutions. This partnership with Transamerica is a testament to the Greystone Public Equities team and their continued commitment to deliver high-quality investment solutions to clients.

This year marks the 30th anniversary of Greystone. We are very proud of our Canadian roots as a multi-asset class investment solutions provider and will continue to work diligently to serve our clients with excellence across all Greystone strategies. We are also excited at the future prospects for Greystone as we look to expand our offerings into other jurisdictions as it illustrates the relevance of Greystone’s investment strategies to institutional investors globally.

On behalf of Greystone, thank you for your continued trust, confidence and support. We look forward to serving you in the future.

Rob Vanderhoof  
Chief Executive Officer and Chief Investment Officer  
Greystone Managed Investments Inc.



## About Transamerica

With a history that dates back more than 100 years, Transamerica is recognized as a leading provider of life insurance, retirement and investment solutions, serving millions of customers throughout the United States. Recognizing the necessity of health and wellness during peak working life, Transamerica's dedicated professionals work to help people take the steps necessary to live better today so they can worry less about tomorrow. Transamerica serves nearly every customer segment, providing a broad range of quality life insurance and investment products, individual and group pension plans, as well as asset management services. In 2017, Transamerica fulfilled its promises to customers, paying more than \$35.6 billion in insurance, retirement, and annuity claims and benefits, including return of annuity premiums paid by the customer. Transamerica's corporate headquarters is located in Baltimore, Maryland, with other major operations in Cedar Rapids, Iowa. Transamerica is part of the Aegon group of companies. Based in the Netherlands, Aegon is one of the world's largest providers of life insurance, pension solutions and asset management products, operating in more than 20 markets worldwide. For the full year of 2017, Aegon managed \$982 billion in revenue generating investments. For more information, please visit [www.transamerica.com](http://www.transamerica.com).

## About Transamerica Asset Management, Inc.

Transamerica Asset Management is an SEC Registered Investment Adviser which has been providing investment solutions for individual investors and institutions for over 25 years. Transamerica Asset Management manages \$83.9 billion in assets as of December 31, 2017. Transamerica mutual funds are distributed by Transamerica Capital, Inc.

Greystone.ca

<sup>1</sup> As at Dec 31, 2017.

<sup>2</sup> An eligible employee is defined as contributing one or more years of service to Greystone.

Greystone is registered as a portfolio manager and exempt market dealer in all provinces and in the Northwest Territories and is registered as an investment fund manager in Saskatchewan, Ontario, Quebec and Newfoundland and Labrador. Greystone is also registered as an investment adviser with the Securities and Exchange Commission in the US. This document is for informational purposes only. It is not meant as investment advice and is not an offer, solicitation or recommendation to purchase or sell any security. There is no assurance that any predictions or projections will actually occur. Past performance is not necessarily indicative of future results. Commentary reflects the opinions of Greystone Managed Investments Inc. as of the date of the document. This document was developed from sources believed to be reliable, but is not guaranteed to be accurate or complete. © Greystone Managed Investments Inc. All rights reserved.

## Greystone Managed Investments Inc.

With over \$33 billion in assets under management<sup>1</sup>, we proudly serve universities, pension funds, multi-employer groups, endowments & foundations, insurance companies, and non-profit organizations.

We are a private company, majority-owned by our employees – over 90% of eligible employees are shareholders.<sup>2</sup>

Greystone has in-house expertise in the following areas:

### MULTI-ASSET

- Balanced
- Balanced Plus
- Target Date Plus
- Alternative Suite

### REAL ASSETS

- Real Estate
- Infrastructure

### PRIVATE DEBT

- Mortgages

### FIXED INCOME

- Short-Term, Universe, Long-Term
- Corporate, High Yield
- Bond Plus
- Liability-driven Investing

### PUBLIC EQUITIES

- Income & Growth
- Canadian, U.S., Global, International, China
- Canadian Small Cap

## FOR FURTHER INFORMATION PLEASE CONTACT:

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